



Hello Potential Client,

Thank you for your interest in Heavenly Mountain Resort! Our dedicated sales team is here to help you plan all the details of your next Lake Tahoe getaway. We are happy to create a custom group package, including discounted rates on lift tickets, equipment rentals, Ski School, and transportation.

Group rates are available when you purchase 20 or more lift products, using one form of payment. Every 26th lift ticket purchased is complimentary and any unused lift tickets can be returned for full refund. Below find a list of rates for the upcoming ski and snowboard season:

<b>Lift Tickets - All Day</b>	<b>1 Day</b>	<b>2 Day</b>
Child (ages 5-12)	\$35.00	\$60.00
Teen (ages 13-18)	\$55.00	\$100.00
College (Full time enrollment)	\$60.00	\$110.00
Adult (ages 19-64)	\$72.00	\$140.00
Senior (ages 64+)	\$55.00	\$100.00

\*Additional Multi-day rates available upon request.

\*\*These rates reflect non-holiday lift ticket pricing. Peak pricing rates are available upon request.

**Peak Periods: December 16<sup>th</sup>-January 5<sup>th</sup>; January 13<sup>th</sup>-16<sup>th</sup>; February 17<sup>th</sup>-26<sup>th</sup>**

<b>Rental Packages</b>	<b>Group Rate</b>	<b>Lesson Packages</b>	<b>Group Rate</b>
Sport Ski	\$29.00	First Timer/Beginner Pkg (level 1-3)	\$121.00
Performance Ski	\$33.00	Adventure Session Pkg (level 4-7)	\$137.00
Demo Ski	\$36.00	No Equipment Needed (all levels)	-\$23.00
Sport Board	\$29.00	Lesson Only (level 1-3)	\$84.00
Demo Board	\$36.00	2 Day Lesson Pkg (level 1&2)	\$219.00
Kids Ski	\$18.00	Group Gondola Ticket	\$30.00
Kids Board	\$18.00	\$17.00 Lunch Voucher	\$14.00

\*Rental Packages include skis, board, boots, and poles

\*\*Lesson Packages include lesson, limited access lift ticket, and rentals unless otherwise stated

As you know, Heavenly is more than just another ski area...it's one of the most complete ski and snowboard destinations in North America. Our unique combination of California sunshine, deep snowpack, spectacular views, a huge mountain, and world-class nightlife provide a winter vacation unlike any other. In addition, the town has a combination of over 150 restaurants, pubs, casinos, and night clubs to keep the action going long after the mountain has closed for the day. Check out our [video](#) of last season's record-breaking snowfall!

This year, Heavenly made enhancements to virtually every aspect of the guest experience. We designed 3 new trails this year, bringing our total run count to 97! We also widened 5 existing runs to decrease congestion in popular areas of the Mountain. Ski School added a new children's ski and ride facility at the top of the Heavenly Gondola to compliment the recently opened Tamarack Lodge. To maintain the finest snow surfaces around, Heavenly has also purchased two more Prinoth Beast grooming machines and added more energy-efficient snowmaking machines all over the mountain.

**Top 5 Reasons Groups Must Visit Heavenly**

5. 300+ days of sunshine and 360 inches of annual snowfall
4. Lake Tahoe's highest elevation and longest vertical drop
3. West Coast's largest snowmaking system
2. 4,800 skiable acres of terrain
1. Jaw-dropping views of Lake Tahoe!!

On behalf of Heavenly Mountain Resort, I would like to thank you for your interest in joining us for the 2011/2012 Winter Season! Please feel free to contact us with any questions or concerns you may have. We look forward to seeing your group up on the Mountain this year!

Sincerely,

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